




**ELECTRIC &
POWER**
V I E T N A M

**2016 | POSTSHOW
REPORT**

Co-located with:

**IA INDUSTRIAL
AUTOMATION
VIETNAM**
 PROCESS • POWER • PRODUCTION

SAIGON EXHIBITION & CONVENTION CENTER (SECC) | 799 Nguyen Van Linh, District 7, Ho Chi Minh City

Organiser

 Hong Kong Exhibition Services Ltd

Local Organiser

 VCCI EXHIBITION
SERVICE CO LTD

Worldwide Associate

 Overseas Exhibition Services Ltd

Asian Co-ordinator

 International Expo Management Plc Ltd

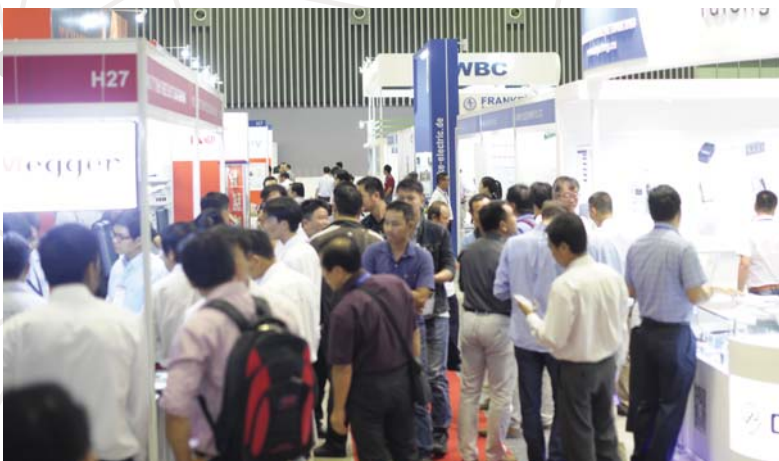
AN ALLWORLD
EXHIBITIONS
EVENT

VIETNAM'S LEADING POWER & ENERGY SOLUTIONS AND AUTOMATION TECHNOLOGIES EVENT

Continually receiving strong supports from ministries and industry trade associations, Electric & Power Vietnam 2016, together with Industrial Automation Vietnam 2016, in its return for the 6th time drew to a close with a resounding result. Taking place from 14 to 16 September 2016, with exhibits filling up nearly 7000 square meters of the SECC exhibition space, the event hosted 152 exhibitors and attracted 4,609 industry buyers and decision makers from across Vietnam and the region.

“ This is the 5th time that KEPCO has supported Electric & Power Vietnam. We always find it as an important business platform for Korean suppliers to promote their products and solutions to the potential buyers in the local market. ”

Jintae Park - Senior Manager
KEPCO (Korea Electric Power Corporation)



SUPPORTING ORGANISATIONS

Ministry of Industry and Trade
Ministry of Construction
Ministry of Science and Technology
Vietnam Chamber of Commerce and Industry
Vietnam Electricity
Vietnam Federation of Civil Engineering Association
Vietnam Association of Construction Contractors
Vietnam Energy Association
Vietnam Electrotechnical Industrial Association
Vietnam Association of Mechanical Industry
Vietnam Association of Architects
Vietnam Automation Association
Hochiminh city Automation Association

ACCOMPANYING TECHNICAL SEMINARS

ABB

Enhancing Protection Level Against Power Quality Event
(Energy Efficiency - Doing More With Less)

All Compatible Drive Acs580 Launching Seminar Switch
On Simplicity Without Trading Off Efficiency

Honeywell

One Honeywell Overview
Connected Building
Security and Fire Alarm Solution for Industrial Facilities
Electrical Safety Solution

CÂU LẠC BỘ
lean 6 Sigma
NETWORK

Toward Efficient Usage of Energy With ISO 50001 and
Security for Industrial Control System

FACTS & FIGURES

Space occupied **7,000m²**

Total Exhibitors **152** (from 22 countries/regions)

Group pavilions **07** (China, Germany, Korea, India, Singapore, Taiwan, Turkey)

EXHIBITOR QUOTES

“ We had a 108m² stand for Taiwan at Electric & Power Vietnam 2016. Our exhibitors were very satisfied with the contacts they made. EPV has become the most significant power and energy technology exhibition in Vietnam. We look forward to another successful show in 2018!

Ms. Jenny Yang – Division Manager
Taiwan Electrical And Electronic Manufactures' Association

Our company is the leading wiring accessories manufacturer in Taiwan, offering a wide range of products with high quality and cost efficiency. I think Electric & Power Vietnam 2016 provides a good platform for us to showcase our new products and network with potential customers. This is the first time our company has exhibited and we will be back for sure!

Mr. James Peng – Vice Director
K. S. Terminals Co., Ltd. Vietnam

Our company - KJ Power Generator - is the leading generator company in Turkey. This is our first time participating in Electric & Power Vietnam to showcase our diesel generators. I think it's a great show and we have received favorable responses from many customers. We will manage to come back next time.

Mr. Ibrahim SURUCU – Export Specialist
KJ Power Generator ”

LEADING BRAND NAMES

• ABB • ADVANTECH • AEROSPACE RICH CABLE • AID ELECTRONICS CORPORATION • AKSA POWER GENERATION • ALLIANT ENERGY • ANH THY • ARCH METER CORPORATION • AXIS ELECTRICAL COMPONENTS • B2 ELECTRONIC • COFME ELECTRICAL GROUP • DAI HOA PHU ELECTRIC • DATAKOM ELEKTRONIK MUHENDISLIK SAN VE TIC AS • DONG NAM PETROLEUM IND • EAST SEA ENERGY ENVIRONMENT • ELECTRICAL COMPONENTS SDN. BHD • ELMEX ELECTRIC • EMEK ELEKTRIK ENDUSTRISI A.S. • EYECAP KOREA • FIRST POWER KOREA • FLUKE SOUTH EAST ASIA • FRANKE ELEKTROTECHNIK E.K. • G7 TECHNOLOGY • GDS ELEKTRİK İLETİM ÜRÜN.TEŞİSAT VE TAAHHÜT SANAYİ VE TİCARET LTD. ŞTİ. • G-TEC ASIA PACIFIC • GUSTAV HENSEL GMBH & CO. KG • HA LONG INSPECTION AND TECHNICAL SERVICES JSC - HAINTEC • HANBITEDS • HANYOUNG NUX VIETNAM • HASON TECHNOLOGY & TRADING • HAWK GAUGE • HIKARI TRADING • HONEYWELL INTERNATIONAL • HOPPY INDUSTRIAL • INTERTEK • KJ POWER GENERATOR • KLEMSAN ELECTRIC ELECTRONIC • KOREA ELECTRICAL MANUFACTURES' COOPERATIVE (KEMC) • KUDOS MECHANICAL • LONG TIME ELECTRONIC • MASCHINENFABRIK REINHAUSEN • MENNEKES ELEKTROTECHNIK • NHAN VIET FLOW CONTROL SOLUTIONS • NINGBO TIANLUN ELECTRIC • OMNISYSTEM • OTOWA / HASEGAWA ELECTRIC • PASONA TECH VIETNAM • POMANIQUE ELECTRIC • RITTAL GMBH CO&KG • SANWEI ESD EQUIPMENT • SCOPE T&M PVT • SENSOR SYSTEM TECHNOLOGY • SKIPPER • SMC INT • STAND DRAGON TECHNOLOGY • TAKEMOTO VIET NAM • TBI MOTION TECHNOLOGY • THIET BI KY THUAT ME KONG • TONGLING TUSHUN ELECTRIC POWER FITTING • UNTEL KABLO SAN. VE TIC. AS. • WEI FONG PRECISION • WENZHOU SANSHI ELECTRIC • WOOJIN PRECISION & INDUSTRIES • WUXI FARADAY ALTERNATORS • YOUNG-HWA ELECTRIC / KOREA • YUEQING LIYOND ELECTRIC • YUFENG ELECTRIC • ZHONGRUI ELECTRIC

and more...



VISITORS BY COUNTRIES/REGIONS

4478 | 97.16% Vietnam

131 | 2.84% International

Australia, Cambodia, China, Germany, Hong Kong, India, Italy, Japan, Kenya, Malaysia, Myanmar, Russia, Singapore, South Korea, Sweden, Switzerland, Taiwan, Thailand, Turkey, United Kingdom, United States

Total: 4,609 | 100%



North: 55 1.23%

Central highland: 73 1.63%

South: 4350 97.14%

VISITORS BY JOB TITLES

Corporate Management / Owner / Chairman / CEO / GM / Vice Chairman / Vice Director

Engineer / Technician

Manager / Vice Manager

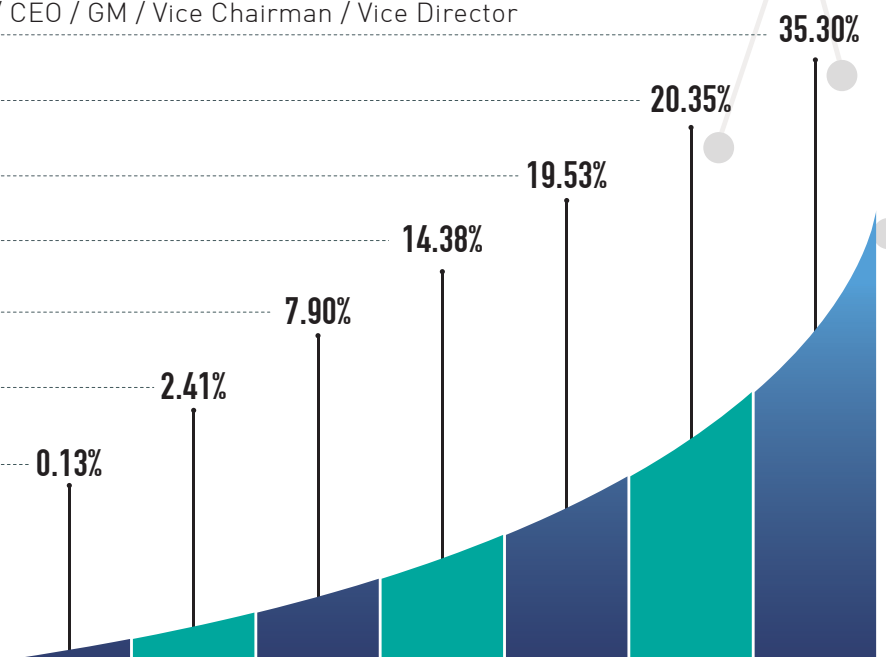
Officer / Executive

Supervisor / Team Leader

Expert / Professor / Lecturer / Consultant

Others: Interpreter, Accountant, Secretary

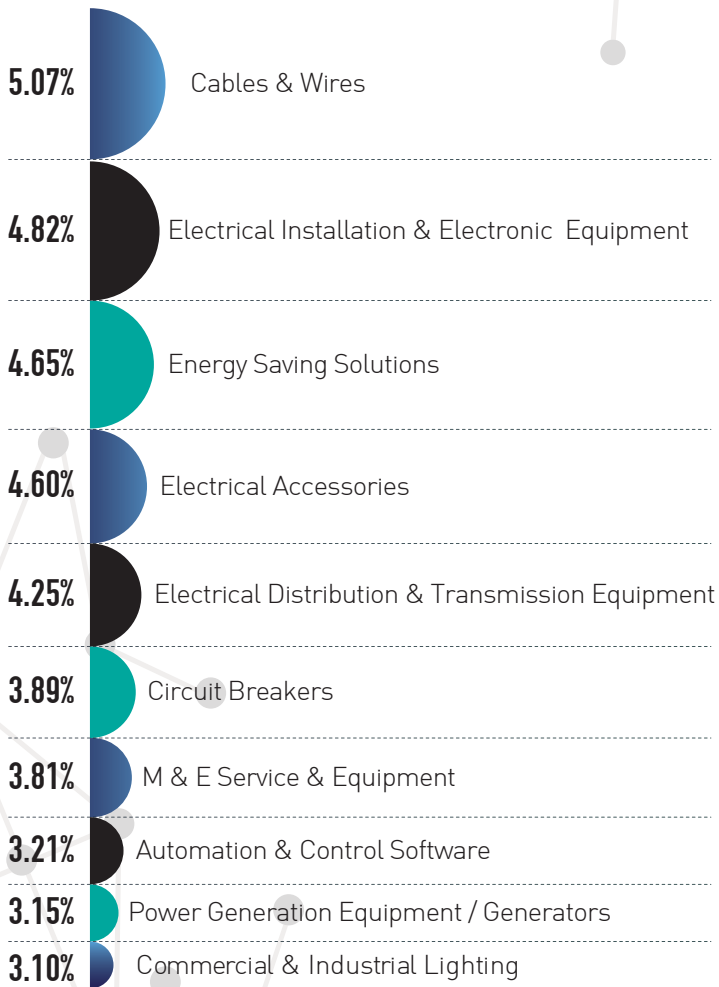
Total: 100%



TOP 10 MAIN ACTIVITIES



TOP 10 PRODUCTS & SERVICES INTEREST



SOME NOTABLE INDUSTRY VISITORS

• ACECOOK VIETNAM • ADSTAR TU PHUONG • AGISTONE AN GIANG • AN PHU SAI GON • BARIA THERMAL
 • BIBICA CORP • BIEN HOA SUGAR • CAN THO SUGAR • CAOSON INDUSTRIAL MATERIAL • CHANG SHIN VIETNAM
 • CNS THANH PHAT • CYBER SWITCHING SOLUTION • DA NHIM - HAM THUAN - DA MI HYDRAULIC POWER
 • DAI VIET PRECISION ENGINEERING • DIEN NAM VIET • DUY TAN PLASTICS • EVN SPC PC BINH DUONG
 • EVN SPC PC BINH PHUOC • EVN SPC PC CAN THO • EVN SPC PC HIEP PHUOC • EVN SPC PC HOC MON
 • EVN CPC PC KON TUM • EVN SPC PC SOC TRANG • EVN SPC PC VINH LONG • FRAMAS VIETNAM • HAI DANG TRADING
 • HIDICO • HOANG TRANG AUTOMATION TECHNOLOGY • LS CABLE & SYSTEM VIETNAM • MATAI VIETNAM
 • NAMSON TECHNOLOGY - ENGINEERING • NESTLE • NIBETEK • NIDEC SERVO CORP • NIDEC TOSOK
 • NITTO DENKO VIET NAM • PETRO VIETNAM GAS DISTRIBUTION • PHAN BACH REFRIGERATION • PHU MY FERTILIZER PLANT
 • PILMICO VHF • PINACO • PVD TECHNICAL TRAINING & CERTIFICATION • SA GIANG • SAIGON MILK FACTORY
 • SAMCO • SANCO • SAO MAI BEN DINH PETROLEUM INVESTMENT • SAO PHUONG BAC TECHNOLOGY
 • SCADA CONTROLLING CENTER - SOUTHERN ELECTRIC CORP • SEAS TECHNICAL • SEATECCO
 • SHYANG HUNG CHENG • SON TIEN MINH • SONG LA TECHNICAL EQUIPMENT • SOUTHERN POWER COMPANY - ELECTRIC TESTING COMPANY
 • SROK PHU MIENG IDICO • TAN VINH PHAT ELECTRIC EQUIPMENT • TAY NINH CEMENT • THAC MO HYDRAULIC POWER • THIEN LOC PHAT REFRIGERATION
 • TUIDONAI • TUUCI • V.R.G SADO • VIETNAM SINGAPORE INDUSTRIAL PARK J.V • VIETSTAR CORP
 • WONDERFUL SAIGON • YOSHIDA VIETNAM

and more...

HEAR FROM VISITORS

“The Electric & Power Vietnam is a great event of the very best professionals in the power generation, power transmission and distribution showcasing a wide range of products for the energy industry. It is a good opportunity to make business contacts; in fact we are exploring partnerships with some of the exhibitors providing high voltage electrical equipment. The show is well-organised and our delegates had a fruitful visit. May the exhibition more success in years to come!

Mr. Kieu The Van - Manager Electrical Parts

VN Urban And Industrial Zone Development Investment Corp. - IDICO Urban And House Development Investment JSC.

This is the first time my colleagues and I are attending Electric & Power Vietnam. We are impressed with the excellent organisation of the show! Really appreciate their effort, professionalism, dedication and empathy that the organising team showed in helping us. Well-decorated booths and the exhibitors are willing to provide more details about their products, which is very helpful for us to get updated with the current trends. We have learnt much from our trip this time and we definitely continue to support the next edition.”

Mr. Nguyen Anh Huy - Planning & Materials Department

EVN SPC - PC Can Tho

Electric & Power Vietnam, co-located with Industrial Automation Vietnam, is one of the most important electrical power and automation exhibitions in Vietnam. This year's edition has grown on a larger scale compared to the previous one, with a wide variety of products on display and a healthy presence of international exhibitors. This third visit to the show was quite helpful since we have had chances to stay up-to-date with the latest power technologies and solutions available. We look forward to returning to EPV in 2018.

Mr. Tran Minh Tam - I&C Workshop Deputy Manager

Petro Vietnam Fertilizer & Chemicals Coporation Branch of Petrovietnam Fertilizer & Chemicals Coporation - Phu My Fertilizer Plant

Electric & Power Vietnam and Industrial Automation Vietnam are our favorite trade events for seeing and meeting electric & power industry experts with their latest innovations and products on display. In fact, we found some potential suppliers which we will follow-up further with after the show. It is definitely a very useful platform for our business. We'll be back to the next edition.

Mr. Tran Thuong Hoai - Electrical Engineer

Song La Technical Equipment Co.,Ltd.

This is our second time to Electric & Power Vietnam and we were satisfied with the result so far despite the long travel to the show. This edition is better than the previous one with a strong mix of international and local exhibitors. We have managed to find one qualified equipment supplier. Well-organised and professional are just a few among many good qualities of the show. Wish the Electric & Power Vietnam exhibition more success for the years to come!

Mr. Nguyen Van Hanh - Deputy Director.

EVN CPC PC Kon Tum

OVERALL SHOW RATING

- 99%** of visitors stated that they will attend the event in 2018
- 93%** of visitors stated that they were satisfied with EPV2016
- 79%** of visitors stated that they are likely to buy products featured at EPV2016

NEXT SHOW DATE
11 - 13 SEPTEMBER 2018

BOOK NOW!

VIETNAM

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